

Refereed Proceedings

- (1) **Gopalakrishnan, S.**, Santoro, M.D., & Scillitoe, J. 2002. Strategic Alliance Characteristics as predictors of early alliance success. Proceedings of the **EIASM - 9th International Product Development Conference**.
- (2) Datta, P., & **Gopalakrishnan, S.** 2001. Antecedents to innovation in the Drug Delivery Industry. Proceedings of the 38th Annual Meeting of the **Eastern Academy of Management**, 179-182.
- (3) **Gopalakrishnan, S.**, & Chakrabarti, A., 2001. Core Competencies and Performance in the Drug Delivery sector of the Pharmaceutical industry. Proceedings of the **EIASM - 8th International Product Development Conference**.
- (4) **Gopalakrishnan, S.** & Santoro, **M.** 2000. Unraveling the links between size, slack and innovation. Proceedings of 2000 **EIASM Conference**, Belgium. Pg.189-202.
- (5) Santoro, M., & **Gopalakrishnan, S.** 2000. Technology Transfer Activities between University Research Centers and their Industrial Partners: The impact of trust and other relationship factors. Proceedings of the **EIASM Conference**, Belgium. Pg.427-442.
- (6) Kessler, E.H., Bierly, P., **Gopalakrishnan, S.** 2000. The Vasa Syndrome: Lessons for innovation management. Proceedings of the **Eastern Academy of Management**.
- (7) **Gopalakrishnan, S.** & Dasgupta, S. 1998. Cost and Effectiveness of Information technology adoption in the US banking Industry. Proceedings of the **Midwest Decision Science Institute Annual Meeting**, Pg. 74-76.
- (8) Kessler, E.H., Bierly, P. & **Gopalakrishnan, S.** 1998. Internal versus external learning in New product development: Effects on innovation speed and competitive advantage. **Proceedings of the Vth International Product development Conference**, Pg. 293-304.
- (9) **Gopalakrishnan, S.** , & Dugal, M. 1997. Strategic choice versus determinism - A debate revisited. **Proceedings of the 34th Annual Eastern Academy of Management**, Pg. 47-50
- (10) Dugal, M., & **Gopalakrishnan, S.** 1997. Environmental volatility: A reassessment of the construct. **Proceedings of the 34th Annual Eastern Academy of Management**, Pg. 39-42
- (11) **Gopalakrishnan, S.**, & Bierly, P., 1997. A knowledge-based approach to explaining innovation effectiveness. **Proceedings of the IV International Product Development Management Conference**, Pg. 293-304.
- (12) **Gopalakrishnan, S.**, & Bierly, P. 1997. Organizational Innovation and Strategic Choices: A knowledge based view. **Best Paper Proceedings of the Academy of Management**, Pg. 422-426.
- (13) Damanpour, F., & **Gopalakrishnan, S.** 1996. Dynamics of the Adoption of Product and Process Innovations in Organizations. **Proceedings of the 1996 PDMA Conference**, Pg. 1-6

(14) **Gopalakrishnan, S., & Dugal, M. 1996.** The future of business policy teaching and research. **Proceedings of the 33rd Annual Meeting of the Eastern Academy of Management.** Pg. 324

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